

**ALAMEDA ALLIANCE FOR HEALTH**

1240 South Loop Rd  
 Alameda, CA 94502 4423  
 Phone: 510-747-4500 Fax: 510-747-4502 Toll-Free:  
 Web site: www.alamedaalliance.com

**MAILING ADDRESS:**

**ALAMEDA ALLIANCE FOR HEALTH**  
 1240 South Loop Rd  
 Alameda, CA 94502

**KEY EXECUTIVES:**

Chief Executive Officer ..... Ingrid Lamirault  
 Chief Financial Officer ..... John Volkober  
 Chief Medical Officer ..... Arthur Chen, MD  
 Director, Pharmacy Services ..... Anna Yang, PharmD  
 Chief Information Officer ..... Craig Elsdon'Dew  
 Member Services & Marketing Director ..... Troy Lam  
 Credentialing Supervisor ..... Melinda Garcia  
 Manager, Provider Services ..... Diane Rigoletto  
 Human Resource Director ..... Mark Roche  
 Quality Improvement Director ..... Claudia Mundy  
 Director, Communications ..... Amanda Flores-Witte  
 Director, Membership Accounting ..... Zina Glover

**COMPANY PROFILE:**

Parent Company Name: Alameda Alliance for Health

Doing Business As:

Year Founded: 1995 Federally Qualified: [ ]

Forprofit: [ ] Not-For-Profit: [Y]

Model Type: MIXED

Accreditation: [ ] AAPPO [ ] JACHO [ ] NCQA [ ] URAC

Plan Type: HMO

Primary Physicians: 1,100 Physician Specialists:

Hospitals: 10

|                |       |             |       |            |       |            |
|----------------|-------|-------------|-------|------------|-------|------------|
| Total Revenue: | 2004: | 139,350,967 | 2005: | 36,514,547 | 2006: | 36,009,426 |
|----------------|-------|-------------|-------|------------|-------|------------|

|            |       |            |       |           |       |         |
|------------|-------|------------|-------|-----------|-------|---------|
| Net Income | 2004: | -4,824,423 | 2005: | 2,455,301 | 2006: | 645,691 |
|------------|-------|------------|-------|-----------|-------|---------|

Total Enrollment:

|       |        |       |        |       |        |
|-------|--------|-------|--------|-------|--------|
| 2000: | 75,343 | 2001: | 75,000 | 2006: | 86,799 |
|-------|--------|-------|--------|-------|--------|

|       |        |       |        |       |        |
|-------|--------|-------|--------|-------|--------|
| 2002: | 87,926 | 2003: | 95,472 | 2007: | 88,201 |
|-------|--------|-------|--------|-------|--------|

|       |        |       |        |  |  |
|-------|--------|-------|--------|--|--|
| 2004: | 92,628 | 2005: | 89,066 |  |  |
|-------|--------|-------|--------|--|--|

|                     |       |        |       |       |       |       |
|---------------------|-------|--------|-------|-------|-------|-------|
| Medical Loss Ratio: | 2004: | 104.36 | 2005: | 84.69 | 2006: | 86.89 |
|---------------------|-------|--------|-------|-------|-------|-------|

|                               |       |      |       |      |       |      |
|-------------------------------|-------|------|-------|------|-------|------|
| Administrative Expense Ratio: | 2004: | 9.94 | 2005: | 9.47 | 2006: | 9.16 |
|-------------------------------|-------|------|-------|------|-------|------|

**SERVICE AREA:**

Nationwide: N  
 CA (Alameda);

**TYPE OF COVERAGE:**

Commercial: [ ] Individual: [ ] FEHBP: [ ] Indemnity: [ ] Tricare [ ]

Medicare: [ ] Medicaid: [Y] Supplemental Medicare: [ ]

**PRODUCTS OFFERED:**

Product Name: Alameda Alliance for Hlth Type: Medicaid

**CONSUMER-DRIVEN PRODUCTS**

HSA Company  
 HSA Product  
 HSA Administrator  
 Consumer-Driven Health Plan  
 High Deductible Health Plan

**PLAN BENEFITS:**

|                       |     |                    |     |                   |     |
|-----------------------|-----|--------------------|-----|-------------------|-----|
| Alternative Medicine: | [ ] | Behavioral Health: | [ ] | Chiropractic:     | [ ] |
| Dental:               | [ ] | Home Care:         | [X] | Inpatient SNF:    | [ ] |
| Long-Term Care:       | [ ] | Pharm. Mail Order: | [ ] | Physical Therapy: | [ ] |
| Podiatry:             | [X] | Psychiatric:       | [ ] | Transplant:       | [ ] |
| Vision:               | [X] | Wellness:          | [X] | Workers' Comp:    | [ ] |

Other Benefits: Multiple Specialties

**Comments:**